

TENNESSEE ALCOHOLIC BEVERAGE COMMISSION **MINUTES WEDNESDAY, DECEMBER 14** 1:00 p.m.

The December 2022 meeting was held on December 14, 2022 at 1:00 p.m. in Nashville, TN. Chairwoman Roberts, Commissioner Tomita, and Commissioner Hamilton were present. In attendance on behalf of TABC staff were the following: Assistant Director Tabatha Blackwell, Counsel Stepp, Counsel Mercurio, Legislation, Policy and Communication Director Aaron Rummage, and Deputy Chief Brent Clayton.

Pursuant to T.C.A. §8-44-108, meetings may be conducted permitting participation of electronic or other means of communication.

1. REVIEW/APPROVAL OF THE NOVEMBER 17 COMMISSION MEETING MINUTES

Discussion/Action Taken: Commissioner Hamilton moved to approve both minutes and the motion was seconded. The motion passed with three ayes.

2. RETAIL MATTERS

1. WHITEHAVEN LIQUORS MEMPHIS, TENNESSEE (SHELBY COUNTY)

Applicant:

Whitehaven Liquors II, LLC

Member(s):

Melanie Bell (50%), Owen Bell (50%)

Current licensee:

Clara Vescovo d/b/a Whitehaven Liquors

Proposed licensee: Whitehaven Liquors II, LLC d/b/a Whitehaven Liquors

Before the Commission is a request for approval of a retail package store licensee to be located at 1608 E Brooks Rd, Memphis, TN 38116. The applicant is acquiring the package store from the existing licensee owned by Clara Vescovo. The TABC staff recommends conditional approval of the license subject to payment of the license fee.

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to payment of the license fee. Commissioner Tomita moved approval subject to payment of the license fee and the motion was seconded. The motion passed with three ayes.



2. GEORGETOWN WINE AND SPIRITS CLEVELAND, TENNESSEE (BRADLEY COUNTY)

Applicant:

Ambaji Corporation

Member(s):

Dipak Patel (60%), Falindi Shah (40%)

Current licensee:

GEORGETOWN ROAD CORPORATION

d/b/a Georgetown Wine & Spirits

Proposed licensee: Ambaji Corporation d/b/a Georgetown Wine & Spirits

Before the Commission is a request for approval of a retail package store licensee to be located at 2325 Georgetown Rd., Cleveland, TN 37311. The applicant is acquiring the package store from the existing licensee owned by GEORGETOWN ROAD CORPORATION. The TABC staff recommends conditional approval of the license subject:

- a. deed after closing
- b. license fee

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to deed after closing and payment of the license fee. Commissioner Hamilton moved approval subject to deed after closing and payment of the license fee and the motion was seconded. The motion passed with three ayes.



3. LIFT LIQUOR AND WINE MEMPHIS, TENNESSEE (SHELBY COUNTY)

Applicant:

LIFT LIQUOR AND WINE INC

Member(s):

MD Khalil (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 6456 E Shelby Dr, Suite A, Memphis, TN 38141. The TABC staff recommends conditional approval of the license subject to:

a. certificate of occupancy

b. agent review

c. license fee

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to certificate of occupancy, agent review, and payment of the license fee. Commissioner Tomita moved approval subject to certificate of occupancy, agent review, and payment of the license fee and the motion was seconded. The motion passed with three ayes.

4. 45 LIQUOR & WINE SELMER, TENNESSEE (MCNAIRY COUNTY)

Applicant:

SAI BEVERAGES CORPORATION

Member(s):

Chetan Patel (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 861 Mulberry Ave, Unit 2, Selmer, TN 38375. The TABC staff recommends conditional approval of the license subject to:

- a. certificate of occupancy
- b. inspection
- c. agent report
- d. license fee



Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to certificate of occupancy, inspection, agent report, and payment of the license fee. Commissioner Hamilton moved approval subject to certificate of occupancy, inspection, agent report, and payment of the license fee and the motion was seconded. The motion passed with three ayes.

5. MAGIC LIQUORS LLC SHELBYVILLE, TENNESSEE (BEDFORD COUNTY)

Applicant:

Magic Liquors LLC

Member(s):

Kamil Habib (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 713 S Cannon Blvd., Suite B, Shelbyville, TN 37160. The TABC staff recommends conditional approval of the license subject to:

- a. inspection
- b. license fee

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to inspection and payment of the license fee. Commissioner Tomita moved approval subject to inspection and payment of the license fee and the motion was seconded. The motion passed with three ayes.



6. SISTER SPIRIT'S LLC WHITWELL, TENNESSEE (MARION COUNTY)

Applicant:

Sister Spirit's, LLC

Member(s):

Kimberly Mears-Vick (100%), Elizabeth Parker (0%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 14173 Hwy 28, Whitwell, TN 37397. The TABC staff recommends conditional approval of the license subject to payment of the license fee.

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to payment of the license fee. Commissioner Hamilton moved approval subject to payment of the license fee and the motion was seconded. The motion passed with three ayes.

7. **AMERICAN WINE SPIRITS & BREW** COOKEVILLE, TENNESSEE (PUTNAM COUNTY)

Applicant:

American WSB LLC

Member(s):

Priyanka Patel (100%)

Current licensee:

American Wine & Spirits, LLC d/b/a

American Wine & Spirits, LLC

Proposed licensee: American WSB LLC d/b/a American Wine Spirits & Brew

Before the Commission is a request for approval of a retail package store licensee to be located at 931 E 10th St., Cookeville, TN 38501. The applicant is acquiring the package store from the existing licensee owned by American Wine & Spirits, LLC. The TABC staff recommends conditional approval of the license subject to payment of the license fee.

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to payment of the license fee. Commissioner Tomita moved approval subject to payment of the license fee and the motion was seconded. The motion passed with three ayes.



8. **HOLSTON PACKAGE STORE KNOXVILLE, TENNESSEE (KNOX COUNTY)**

Applicant:

F&S LLC

Member(s):

Vinit Sharma (51%), Farha Lakhani (49%)

Current licensee: Kal Knox Corp d/b/a Holston Package Store

Proposed licensee: F&S LLC d/b/a Holston Package Store

Before the Commission is a request for approval of a retail package store licensee to be located at 4207 Asheville Hwy, Knoxville, TN 37914. The applicant is acquiring the package store from the existing licensee owned by Kal Knox Corp.

Discussion/Action Taken: Director Thomas summarized the request and and mentioned that one of the member's work authorizations, Farha Lakhani, expires in May 2023. Farha Lakhani, speaking through Microsoft Teams, said that she is going through the process of getting that reauthorized beyond May 2023, as she has done every year. Chairwoman Roberts asked if there was any reason her work authorization would not be authorized and Farha said, "No." Based on that, Director Thomas recommended conditional approval subject to payment of the license fee. Commissioner Hamilton moved approval subject to payment of the license fee and the motion was seconded. The motion passed with three ayes.



9. ALL-STAR MARKET SPRINGFIELD, TENNESSEE (ROBERTSON COUNTY)

Applicant:

ALL STAR MARKET LLC

Member(s):

Samuel Boshra (100%)

Before the Commission is a request for approval of a new retail package store licensee to be located at 3550 Tom Austin Hwy, Springfield, TN 37172. The TABC staff recommends denial of this license.

Discussion/Action Taken: Director Thomas summarized the request and recommended denial of the license. Commission Counsel Stepp gave an overview of the situation, with the TABC having concerns over financial viability. Counsel for the applicant, Danielle Elks, presented the Commissioners with argument over the financial viability. While Chairwoman Roberts asked about deferring the matter for a month, Commissioner Tomita did not think this would change anything based on the information presented. Commissioner Tomita moved for denial and the motion was seconded by Commissioner Hamilton. Chairwoman Roberts opposed but was overruled by two ayes and the motion for denial passed.



3. MANUFACTURER MATTERS

1. NEMESIS SPIRITS CORP CHATTANOOGA, TENNESSEE (HAMILTON COUNTY)

Applicant:

Nemesis Spirits Corp

Members:

Neil Oehmig (33.3%), Bryan Youngblood (33.3%),

Laura Youngblood (33.3%)

Before the Commission is a request for approval of a manufacturer located at 1106 McCallie Ave, Suite 102, Chattanooga, TN 37404. The TABC staff recommends conditional approval of the manufacturer subject to payment of the license fee.

<u>Discussion/Action Taken</u>: Director Thomas summarized the request and recommended conditional approval subject to payment of the license fee. Commissioner Hamilton moved approval subject to payment of the license fee and the motion was seconded. The motion passed with three ayes.



4. WINERY MATTERS

1. SAVANNAH BEE COMPANY PIGEON FORGE, TENNESSEE (SEVIER COUNTY)

Applicant:

Savannah Bee Company Retail, LLC

Members:

Thomas Dennard, III

Before the Commission is a request for approval of a winery located at 2655 Teaster Ln, Suite 240, Pigeon Forge, TN 37863. <u>The TABC staff recommends conditional approval of the winery subject to:</u>

a. AG approval

b. certificate of occupancy

c. inspection

d. license fee

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to AG approval, certificate of occupancy, inspection, and payment of the license fee. Commissioner Tomita moved approval subject to AG approval, certificate of occupancy, inspection, and payment of the license fee and the motion was seconded. The motion passed with three ayes.



5. SATELLITE FACILITY MATTERS

1. SAVANNAH BEE COMPANY PIGEON FORGE, TENNESSEE (SEVIER COUNTY)

Applicant: Savannah Bee Company Retail, LLC

Before the Commission is a request for approval of a satellite facility to be located at 131 The Island Dr, Suite 5102, Pigeon Forge, TN 37863. The TABC staff recommends conditional approval of the satellite facility subject to:

- a. issuance of license for 22A-KSUP-WIN-044736
- b. license fee

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to issuance of license 22A-KSUP-WIN-044736 and payment of the license fee. Commissioner Hamilton moved approval subject to issuance of license 22A-KSUP-WIN-044736 and payment of the license fee and the motion was seconded. The motion passed with three ayes.



6. FULFILLMENT HOUSE MATTERS

1. JACKSON STREET FULFILLMENT NAPA, CALIFORNIA

Applicant:

JSF, LLC

Trustee:

Carter Callhan Living Trust (100%)

Before the Commission is a request for approval of a fulfillment house located at 849 Jackson St., Suite 5C, Napa, CA 94559. The TABC staff recommends conditional approval of the fulfillment house subject to payment of the license fee.

Discussion/Action Taken: Director Thomas summarized the request and recommended conditional approval subject to payment of the license fee. Commissioner Hamilton moved approval subject to payment of the license fee and the motion was seconded. The motion passed with three ayes.

7. WINERY DIRECT SHIPPER MATTERS

<u>Discussion/Action Taken:</u> Director Thomas informed the Commissioners that all 11 Winery Direct Shipper matters are all being recommended conditional approval subject to payment of the license fee. The Commissioners agreed to go through all 11 at once and approve them together.



1. ARGYLE WINERY DUNDEE, OREGON

Applicant:

Lion Nathan USA, Inc.

Members:

Lion Nathan USA (Holdings), INC (100%)

Brands:

Argyle

Before the Commission is a request for approval of a direct shipper located at 691 W Highway 99, Dundee, OR 97115. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

2. MACROSTIE WINERY SONOMA, CALIFORNIA

Applicant:

Lion Nathan USA, Inc.

Members:

Lion Nathan USA (Holdings), INC (100%)

Brands:

MACROSTIE, MACROSTIE WINERY AND VINEYARDS

Before the Commission is a request for approval of a direct shipper located at 21481 E 8th St, Suite 25&30, Sonoma, CA 95476. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

3. CALIFORNIA CIDER COMPANY NAPA, CALIFORNIA

Applicant:

California Cider Co., Inc.

Members:

Vintage Wine Estates, Inc. (100%)

Brands:

Ace Cider Comapny

Before the Commission is a request for approval of a direct shipper located at 2064 N Gravenstein Hwy, Bldg 4, Napa, CA 95472. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.



4. LIONS PEAK PASO ROBLES, CALIFORNIA

Applicant:

Lions Peak, Inc.

Members:

Jennifer Soni (100%)

Brands:

Lions Peak

Before the Commission is a request for approval of a direct shipper located at 2540-2550 Dry Creek Rd, Paso Robles, CA 93446. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

5. STONESTREET WINERY HEALDSBURG, CALIFORNIA

Applicant:

Jackson Family Wines, Inc.

Members:

Jackson Family Wines, Inc. (100%)

Brands:

Stonestreet

Before the Commission is a request for approval of a direct shipper located at 7111 Highway 128, Healdsburg, CA 95448. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

6. MARIETTA CELLARS GEYSERVILLE, CALIFORNIA

Applicant:

Marietta Cellars, Incorporated

Members:

Scott Bilbro (100%)

Brands:

Marietta, OVR

Before the Commission is a request for approval of a direct shipper located at 22295 Chianti St, Geyserville, CA 95441. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.



7. NICHOLSON JONES SELECTIONS NAPA, CALIFORNIA

Applicant: Nicholson Jones Selections, LLC

Members: Calvin Nicholson (100%)

Brands: Go Figure, Nicholson Jones, The Dolly Hill Vineyard,

The Wooden Dolly, Proprietary Cuvee,

Sugarloaf Mountain Vineyard, Caldwell Vineyard, Sleeping Lady Vineyard, Stelzner Vineyard, Red Hen

Vineyard, Segassia Vineyard, White Label

Before the Commission is a request for approval of a direct shipper located at 15 Chateau Ln, Napa, CA 94558. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

8. COVERT ESTATE NAPA, CALIFORNIA

Applicant: XVCH, LLC

Members: Julien Fayard (20%), Calvin Nicholson (40%),

David Nestor (40%)

Brands: Covert, Covert Estate

Before the Commission is a request for approval of a direct shipper located at 15 Chateau Ln, Napa, CA 94558. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

9. FAYARD WINES NAPA, CALIFORNIA

Applicant: Fayard Winemaking, LLC Members: Julien Fayard (100%)

Brands: Fayard Winemaking, Julien Fayard, Platt Vineyard,

Classic, Reserve, Martinez Vineyard, Just Pink!

Before the Commission is a request for approval of a direct shipper located at 190 Camino Oruga Suite 5, 9, 12, Napa, CA 94558. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.



10. HERITAGE SCHOOL VINEYARDS SAINT HELENA, CALIFORNIA

Applicant:

HERITAGE SCHOOL VINEYARDS LLC

Trustee: Members:

David Jenkins (95%) Casey Jenkins (5%)

Brands:

HERITAGE SCHOOL VINEYARDS, INDULGENCE,

CASEY'S LAKEVIEW VINEYARDS, HANNAH'S INDULGENCE,

JULIE'S CREEKSIDE VINEYARD, MISSIAEN'S HILLSIDE VINEYARD

Before the Commission is a request for approval of a direct shipper located at 3730 Silverado Trl, Saint Helena, CA 94574. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.

11. FRANCIS FORD COPPOLA WINERY GEYSERVILLE, CALIFORNIA

Applicant:

Delicato Vineyards, LLC

Members:

Campobello Holdings, LLC (74%), FFCP, LLC (26%)

Brands:

A Tavola, Apocalypse Now, Director's, Director's Cut, Elanor, Francis Coppola Diamond Collection, Francis Coppola Reserve, Francis Ford Coppola Final Cut, Francis Ford Coppola Presents, Francis Ford Coppola Vendetta, Gia by Gia Coppola, Outlander, Peaks & Tides, Pitagora, Pool House, Rosso & Bianco, Sofia, Sofia Rose, The Family

Coppola, Francis Coppola Reserve, Castle Rock,

Freakshow

Before the Commission is a request for approval of a direct shipper located at 300 Via Archimedes, Geyserville, CA 95441. The TABC staff recommends conditional approval of the direct shipper subject to payment of the license fee.



Discussion/Action Taken: Director Thomas summarized the requests for all 11 matters and recommended conditional approval of all of them subject to payment of the license fees. Commissioner Tomita moved approval of all 11 winery direct shipper matters subject to payment of the license fees and the motion was seconded. The motion passed with three ayes.

9. MISCELLANEOUS

- Director's Update

<u>Discussion/Action Taken:</u> Director Thomas updated the Commission on a couple of administrative items, including providing statistics on things and mentioned the heavy number of direct shippers that will be on next month's agenda.

- Law Enforcement Update

<u>Discussion/Action Taken:</u> Deputy Chief Clayton updated the Commission on enforcement activity since the last meeting including statistics on the number of inspections conducted, citations issued, fine amounts, minor compliance checks and compliance rate, seizures, and personnel news.

10. UPCOMING MEETINGS

Thursday, January 26 @ 1:00PM CST

APPROVED FOR ENTRY UPON THE MINUTE BOOKS OF THE TENNESSEE ALCOHOLIC BEVERAGE COMMISSION THIS THE 26th DAY OF JANUARY 2023.

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Commissioner

Director